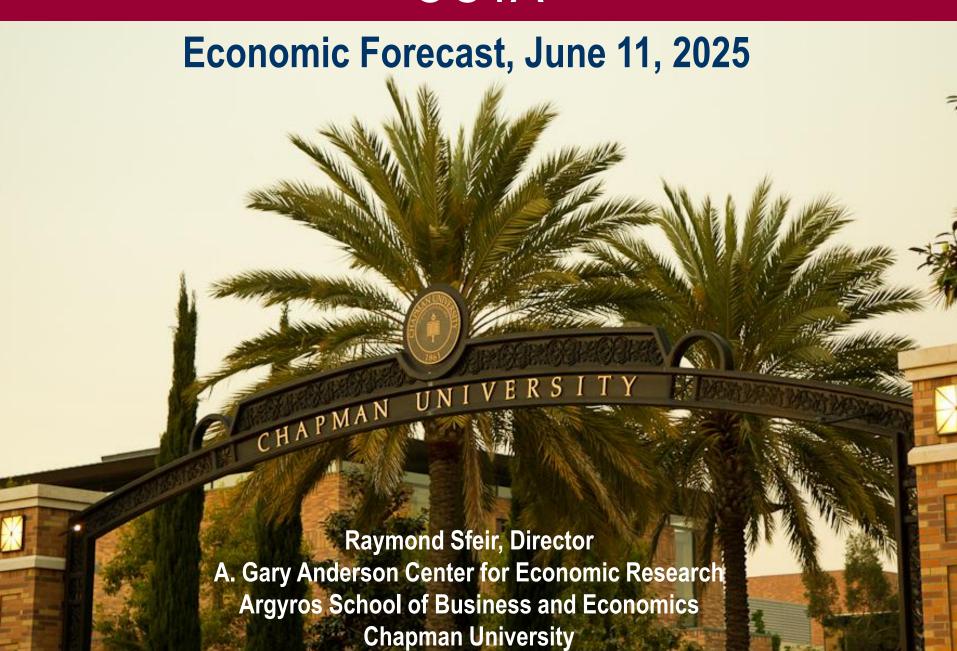
OCTA



Change in Employment

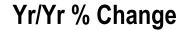
Month-Month Change in Thousands



Source: BLS



Real Consumption

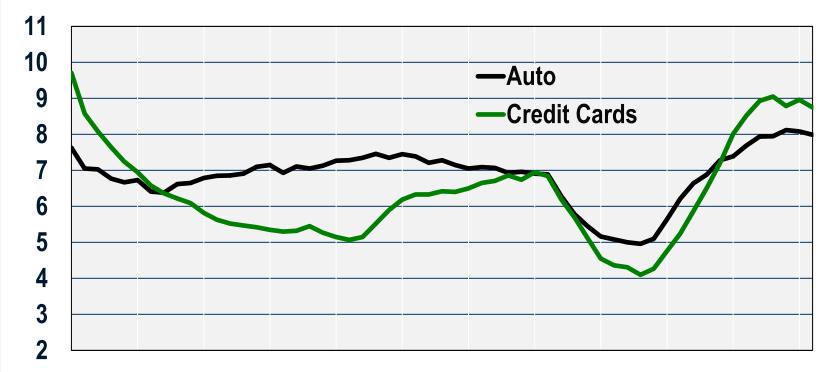






Delinquent Balances by Loan Type

Percent of Total



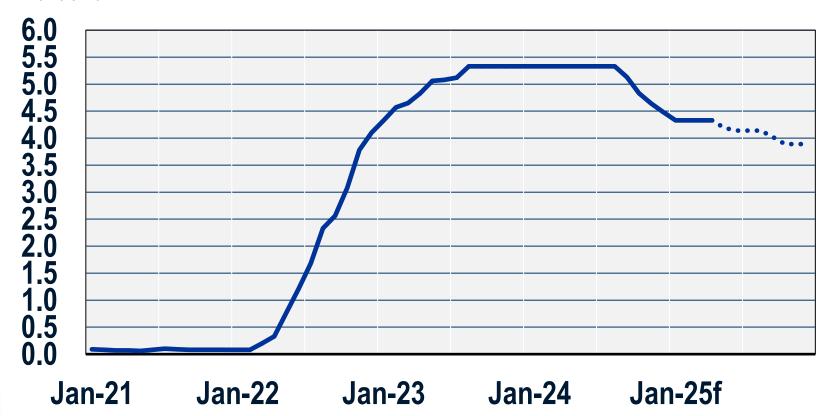
11:Q1 13:Q1 15:Q1 17:Q1 19:Q1 21:Q1 23:Q1 25:Q1

Source: New York Fed Consumer Credit Panel/Equifax. Delinquent for 30 days or more



Federal Funds Rate

Percent

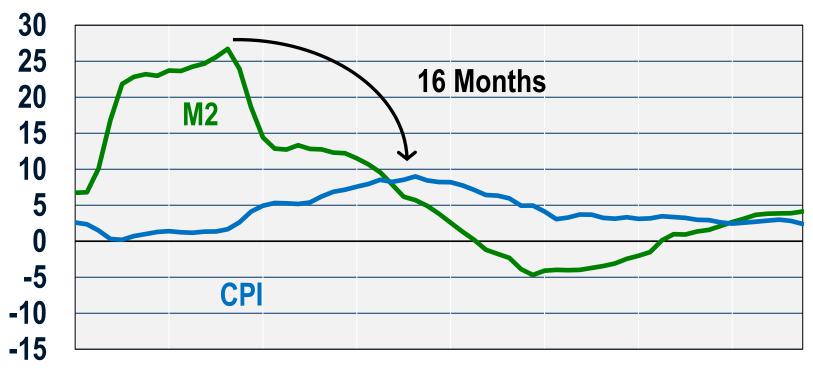


Source: FRED



M2 and CPI

Yr/Yr % Change

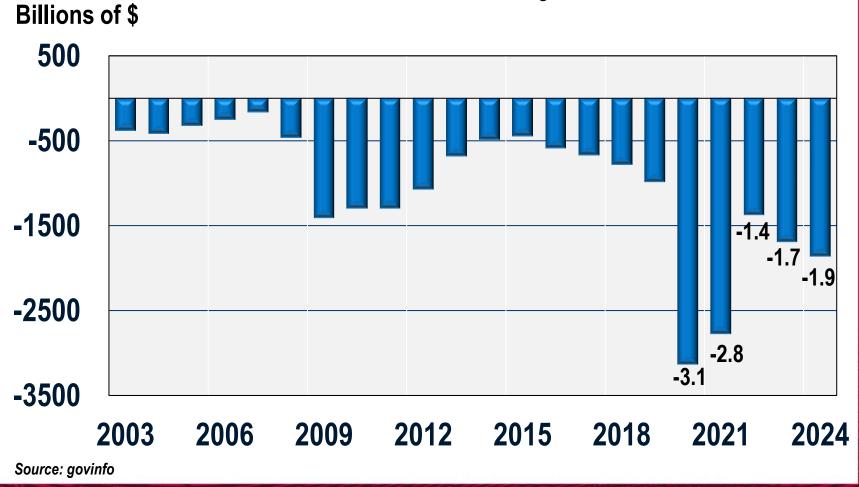


Jan-20 Sep-20 May-21 Jan-22 Sep-22 May-23 Jan-24 Sep-24

Source: FRED, BLS



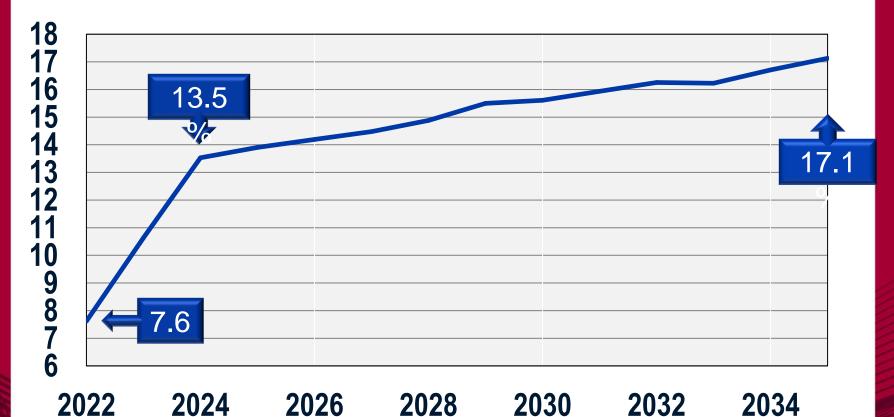
Federal Deficit by Year





Interest Payments as a % of Total Outlays

Percent



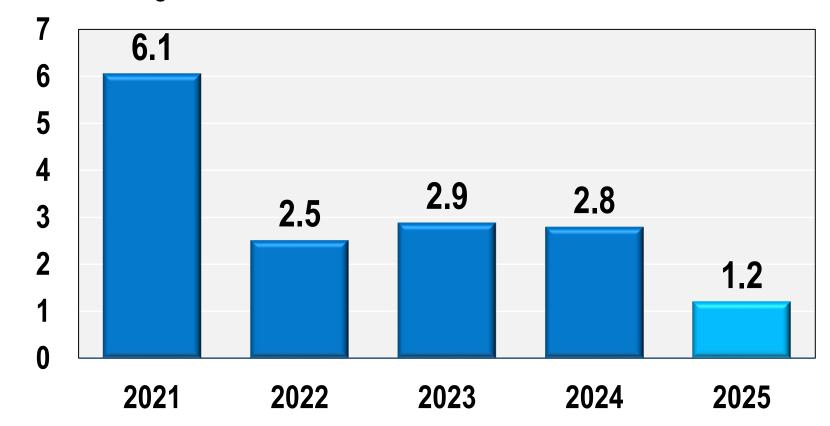
Source: CBO, Budget of the United States Government, Anderson Center

Computations



Real GDP

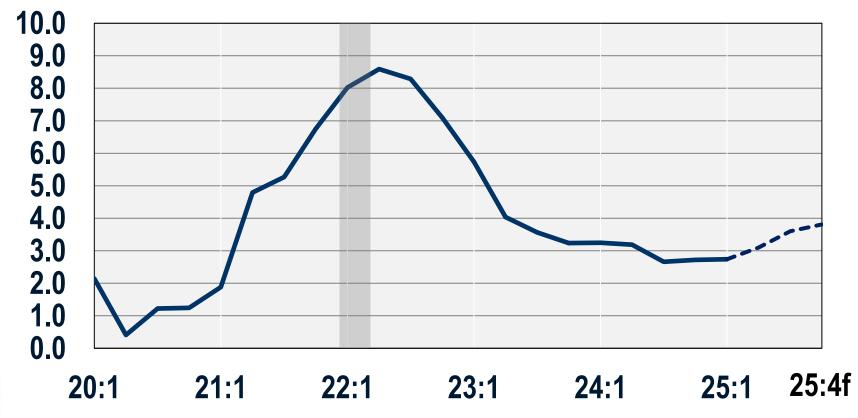
Yr/Yr % Change





Consumer Price Index

Yr/Yr % Change



Source: BLS



Average Hourly Earnings Production and Non-Supervisory

Yr/Yr % Change 8.0 7.0 6.0 5.0 4.0 3.0 2.0 1.0 0.0





Immigration in a Trump Presidency







Tariffs



Tariffs

145% on Chinese goods (exception made for electronic products), then down to 30%

10% across the board

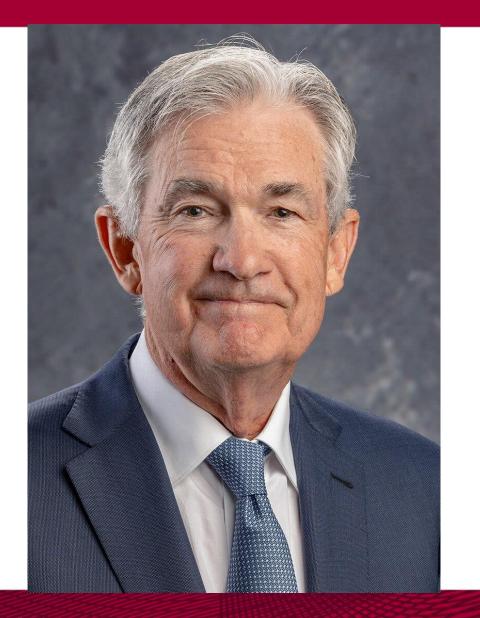
25% on cars

25% on steel and aluminum

Reciprocal tariffs are paused till July 9



"...economic effects which will include higher inflation and slower growth"



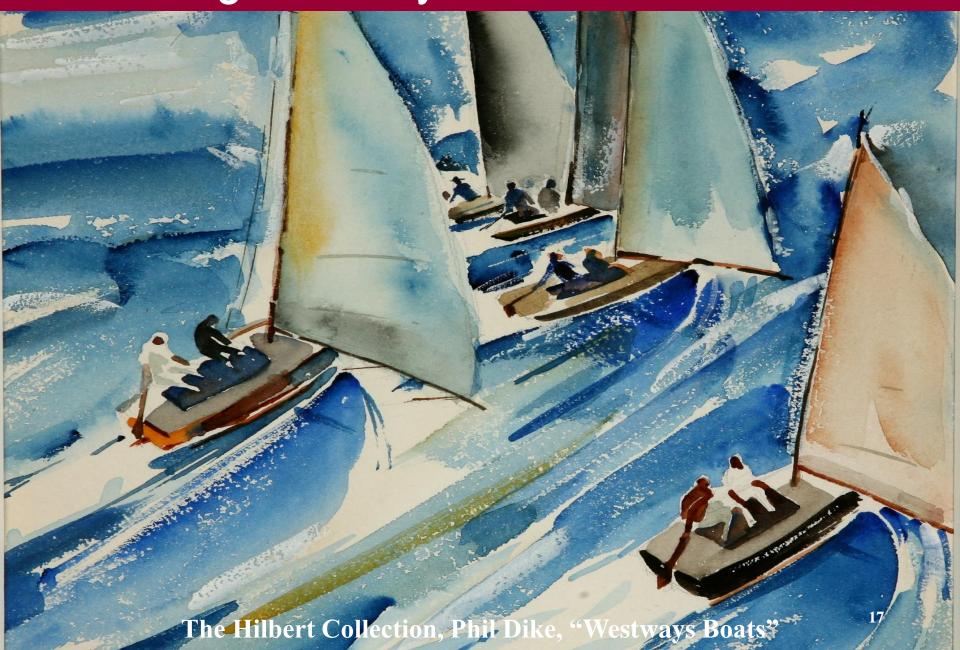


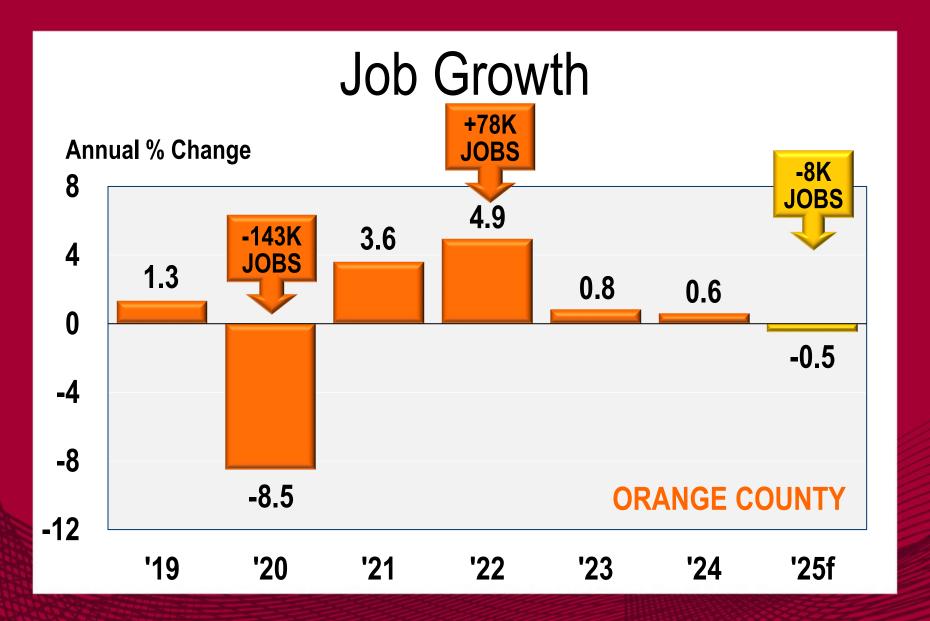
FEDERAL WORKFORCE

Layoffs of Federal Employees



Orange County Economic Outlook







Orange County Payroll Employment 2019Q4 – 2025Q1

15,567 Overall 15,567 Overall

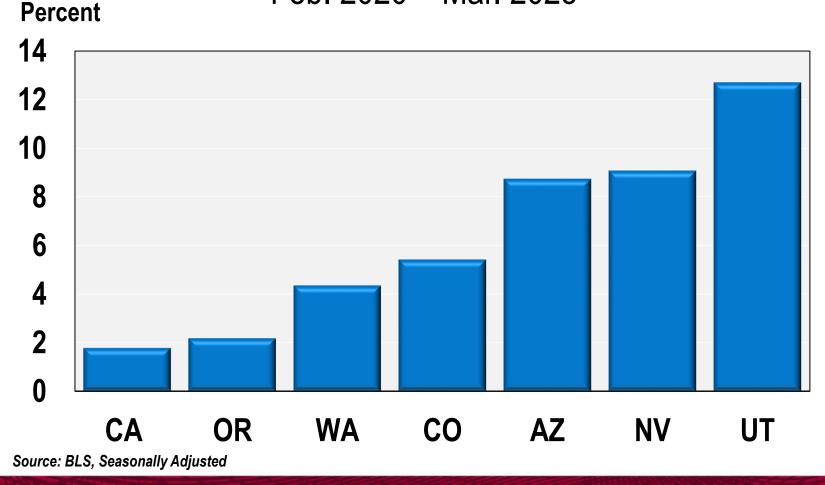
- Manufacturing ↓-7,100
- Financial Activities ↓ -18,733
- **Information ↓ -5,067**
- Professional and Business ↓ -21,267

Source: California Employment Development Department, Seasonally Adjusted



Change in Payroll Employment

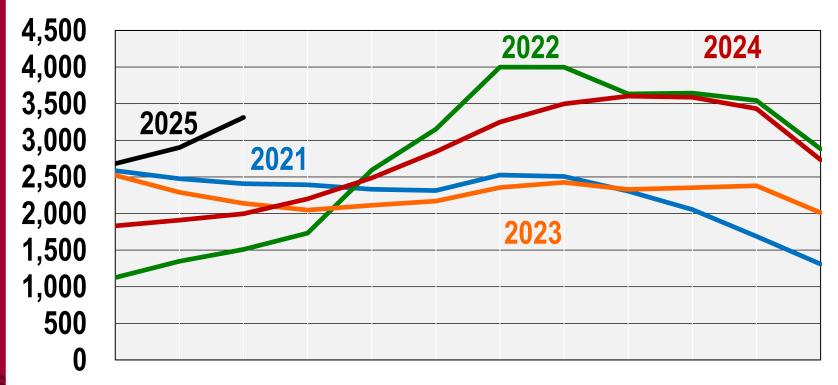
Feb. 2020 - Mar. 2025





Active Listing Count – OC

Number of Homes

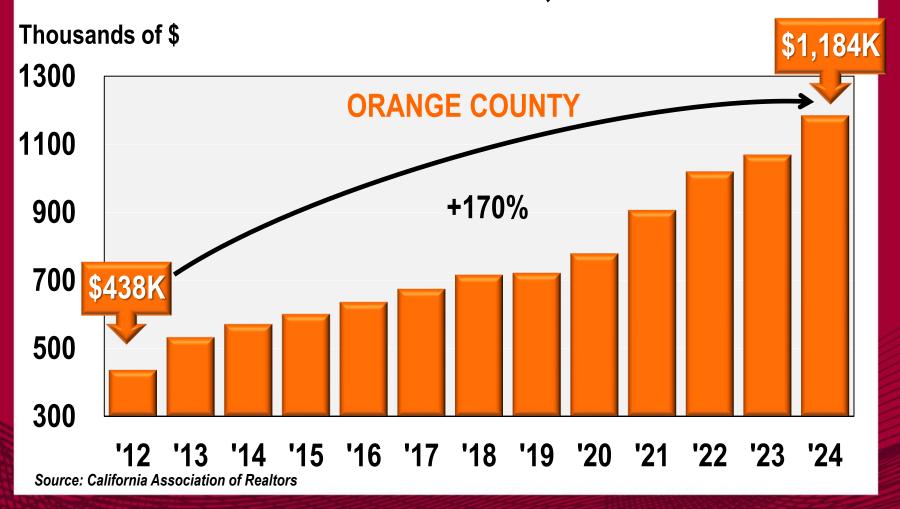


Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Source: Realtor.com



Median Home Price, All Homes





Taxable Sales Forecast





Economic Outlook

Stagnant California economy

Slower growth

Higher unemployment

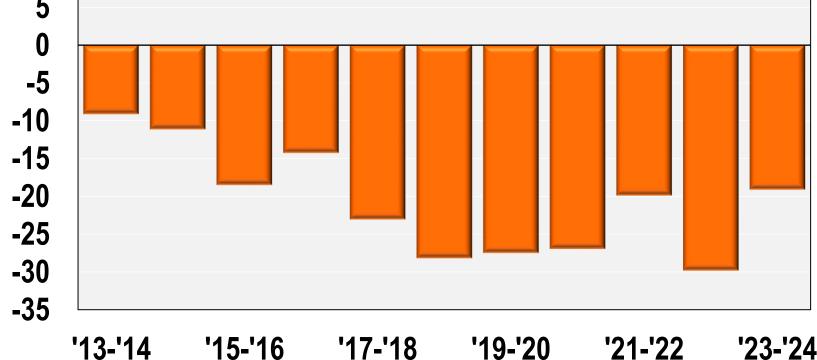
Higher inflation

Fewer interest rate cuts



Net Domestic Migration Orange County





'19-'20

'21-'22

'23-'24



Change in Taxable Sales

Year to Year Growth Rate

| Year | U.S. Retail Sales | California Taxable Sales | Orange County Taxable Sales |
|------|----------------------|-----------------------------|-----------------------------|
| 2021 | 20.1% | 22.1% | 22.6% |
| 2022 | 9.2% | 10.3% | 12.5% |
| 2023 | 3.7% | -1.7% | -0.8% |
| 2024 | 2.7% | -1.6% | -2.1% |

Source: Census Bureau, California Department of Tax and Fee Administration



EMPLOYMENT, PERCENTAGE CHANGE

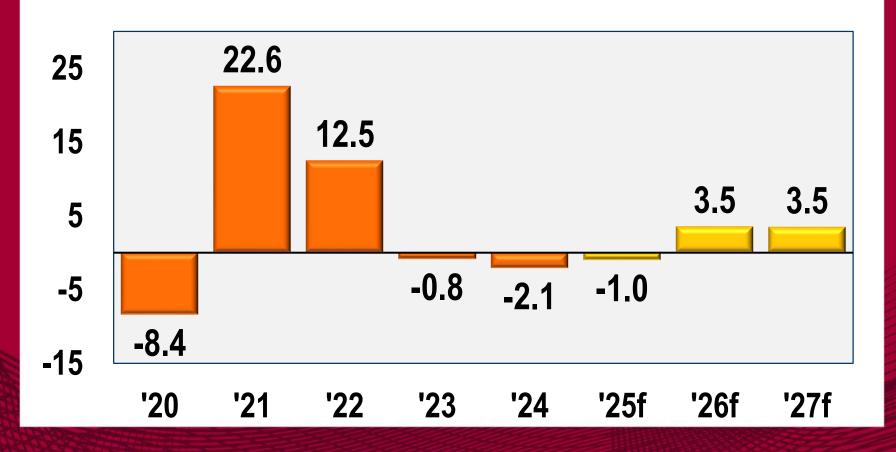
| | United States | California | Orange County | Riverside San Bernardino |
|------|------------------|------------|---------------|-----------------------------|
| 2018 | 1.6 | 2.1 | 2.0 | 3.7 |
| 2019 | 1.3 | 1.5 | 1.3 | 3.1 |
| 2020 | -5.8 | -7.1 | -8.5 | -3.7 |
| 2021 | 2.9 | 3.5 | 3.6 | 5.3 |
| 2022 | 4.3 | 5.5 | 4.9 | 5.4 |
| 2023 | 2.2 | 0.9 | 0.8 | 1.3 |
| 2024 | 1.3 | 0.7 | 0.6 | 1.2 |

Source: EDD, BLS



Taxable Sales, Calendar Year

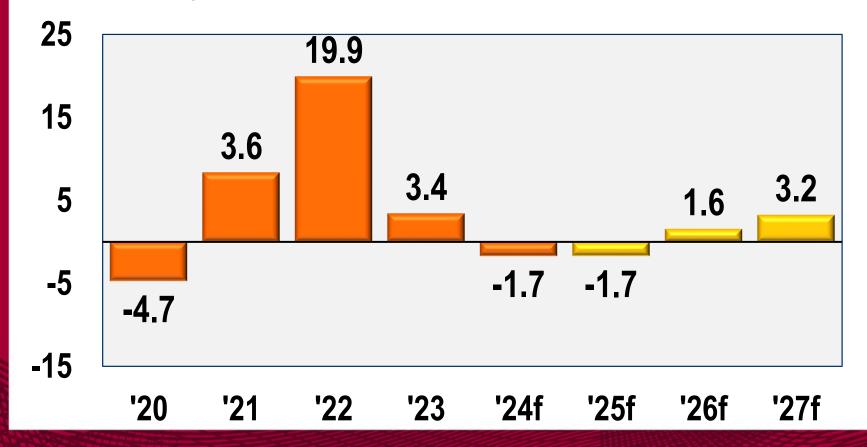
Annual % Change





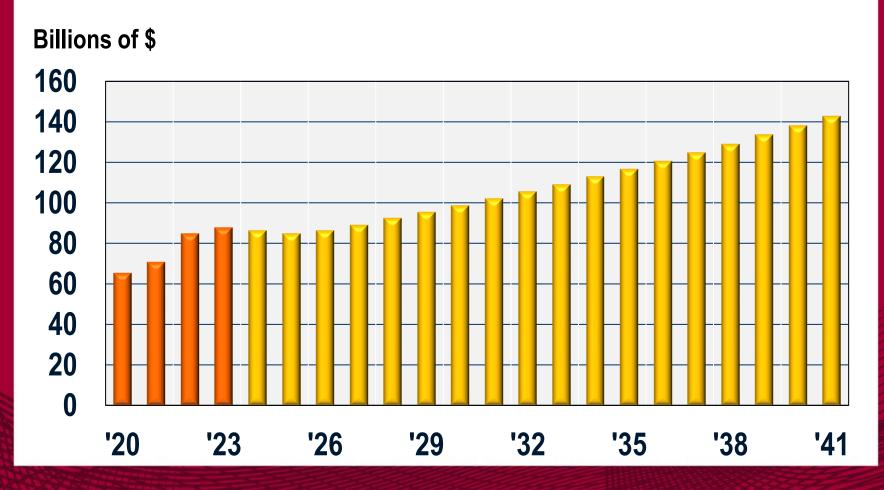
Taxable Sales, Fiscal Year

Annual % Change





Taxable Sales, Fiscal Year





OCTA

