# Marketing Update

CAC Bicycle / Pedestrian Active Transportation Subcommittee Update – 9/17/2024





#### **RIDESHARE WEEK 2024**

- **Theme** Happy Commuting
- **Rideshare Modes Promoted** all alternate commute modes
  - Bike, E-Bike, Scooter, Walk, Telework, Bus, Train, Carpool, Vanpool
- **Purpose** why participants will want to pledge
  - Pledge to rideshare during week for chance to win prizes



#### **RIDESHARE WEEK 2024**

- Active Transportation promoted
  - Included as a Rideshare mode
- **Prizes** Happy Commuter Kit
  - AirPods Pro, charger, Kindle, water bottle, backpack
- **Sponsor** making prize drawing possible
  - Spectrumotion TMA Irvine



### **MARKETING GOALS & OBJECTIVES**

- What does success look like for OCTA?
  - General goals:
    - Increase ridesharing in Orange County
    - Educate about benefits of ridesharing
    - Engage our employers
  - Objectives:
    - Increase participation pledges by 3%
    - Increase social media reach by 3%
    - Increase page views by 3%



## **OCTA MARKETING TACTICS**

- Pledge form
- Digital marketing channels
  - Social media
  - Email
  - Website
- Print marketing channels
  - Bus advertising



## **E-Bike Safety Videos Updates**

#### Background

- Aimed at younger audiences
- Building on success of past video
- One live action video and two animated videos
- Promoted on Facebook, Instagram, YouTube, Twitch and in theaters (first time)



# **E-Bike Safety Video Analytics**

- Web / Social Media Analytics
  - Impressions 1.563 million
  - Reach 1.378 million
  - Plays 170,151
- Theatrical Analytics
  - Plays 33,424



- Ad aired in five theaters in each of the supervisorial districts
  - Anaheim GardenWalk 6
  - Century Huntington Beach and XD
  - Brea 22 East
  - Aliso Viejo 20 with IMAX
  - Yorba Linda IMAX 10

## Any questions?

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