

Bus Outreach Marketing Programs | April 19, 2016



ANGELS EXPRESS BUS



- Over 60K Angels fans within reach of Goldenwest Transportation Center
- Create buzz. Encourage trial use.
- Angels Partnership for maximum exposure to fans
- Campaign featuring print and online channels and grassroot outreach



Bus wrap

<u> https://www.dropbox.com/s/1vy9jryxtcmwdy3/OCTA_AngelsEx</u>









From Goldenwest Transportation Center in Huntington Beach

ANGELS EXPRESS BUS

AngelsExpressBus.com

Transit Center banners

Direct mail

ROUTE BRAVD. 560 LONG BEACH > SANTA ANA

- Introduce the latest limited stop bus route between Long Beach and Santa Ana.
- Build anticipation and engagement for the destinations riders can reach faster along the route.
- Create a seamless transition between teaser campaign and launch.
- Touch on ethnic component of the route (Hispanic and Vietnamese)

TOUTE BRAND, WHERE WILL YOU TAKE IT?

Tell us and win at OCBus.com/Bravo560

ÖCBUS





OCBus.com/Bravo560

Route Guide



Key strategies

Engage Hispanic and Vietnamese

communities

Ethnic Outreach

- Develop in-language outreach to encourage bus ridership.
- Educate ethnic markets on safety and the ease of use of OC BUS.
- Bring marketing down to the neighborhood level through community vans and local events.

OCBUS

SANTA ANA





LITTLE SAIGON





Key Tactics

- Community Guides
 - Community vans
- In-language website and videos
- Social media campaign



- Continue to build awareness and use of this successful direct bus service.
- Engage customers with special VIP fair package.
- Wide range of exposure through print, bus advertising, station signage and social media.
- Promote the use of the new OC Bus mobile app.





- Promote the purchase of the Youth Summer Pass and the savings during the summer.
- Address the social sharing mindset of our target audience through apps such as Snapchat.
- Target parents and youth. A Youth Summer Pass let's kids avoid "the parent factor" and provide freedom to hang out with friends. It also gives parents the freedom to escape being the taxi service.



SNAP OUT OF IT!

Go cool places. Share a snap or two. All summer long!



AVAILABLE MAY 27TH at Vons, Ralphs, Northgate Market, the OCTA store and online.

Interior cards



Bus advertising







Free yourself at OCBus.com/Youth



Available at Vons, Balphs, Northgate Market, the OCTA store and at OCBus.com.



Event flyers









Go Mobile!

- Engage riders on 700 Express Routes and encourage enrollment for beta testing.
- Launch for OC Fair Express.
- Full roll-out later in 2016.
- Promote the convenience of having the ability to pay and ride in the palm of one's hand.



Interior cards

ос ВUS 🕅

OC Bus is looking for beta testers for our new mobile ticketing app.

OC Bus is rolling out our new mobile pass app that will make it easy for you to purchase a single ride, a day pass or 30-day passes from your smart phone. You'll simply flash your active pass on your phone to the driver when boarding. Beta testing begins late April on Express Routes 701, 721, and 794 only. Help us launch the future by signing up to test this new app 40CObuscom/beta.

All OC Bus Beta testers will be entered to win a FREE 30-DAY PASS on	
the mobile app.	More info at ocbus.com/beta

More info at OCbus.com/beta

ÓCBUS 🕅

OC Bus is looking for beta testers for our new mobile ticketing app.

Help us launch the futur







We're putting pass sales in the palm of your hand.

Launching the future of OC Bus pass sales requires some help from our customers. We are hoping you'll take part in this new way of paying for your ride!

OC Bus is rolling out our new mobile pass app that will make it easy for you to purchase a single ride, a day pass or 30-day passes from your smart phone. This will eliminate the need for a paper pass. You'll simply flash your active pass on your phone to the driver when boarding.

Beta testing begins late April on Express Routes 701, 721, and 794 only.

Please help us launch the future by signing up at ocbus.com/mobile.

All OC Bus Mobile App Beta testers will be entered to win a FREE 30-DAY PASS on the mobile app.

More info at ocbus.com/mobile

Flyer



-

1101 C C

S ZERO EMISSION

Getting Aro	About OCTA	OC BUS M	HYDROGEN FUEL CELL ELECTRIC BUSES AT A GLANCE? Funding: Technology, Sofety, It is all part of	THE WHAT & WHY OF HYDROGEN? Ity the Holin Holio – the water that covers nearly 314 of the planet	FUEL CELL TECHNOLOGY A fust and containes hydrogen and angen to produce electricity, hold, and water. Field other are given compared to betteries. Bein content the energy produced to a chemical method history water electric	ALL-ELECTRIC Surgius restrictly, dang with energy recepture representation braking, is stored in butteries for a power while climbing hills and academicing.
Home > Bus > Promotions > Over	iew		the many questions that come up when next-generation technology is put on the road. This brachure touches on the board.	Hydrogen is on ideal means to store electronis that can be used by the Duel call when ond where needed and mobiles longer range troad and fast	power However, the fuel cell will produce electricity and as long as fuel (Hydrogen) is supplied, never losing the charget	Hydrogen
	Hydrogen Fuel Cell Electric Bus	CIEAD	For those tech stavy residents, more details are available online at OCBus.com/H2.	reputing times compared to the many hours it takes to recharge botteries.	\frown	
		LLEAR				A -
Cheniew	Hydrogen Fuel Cell Electric ZERO EMISSION BUS	Hydrogen Fuel Cell Electric ZERO EMISSION BUS	Charles P.	THE ENVIRONMENTAL BENEFITS Fiyed cel wendes sure zero-imitados vendes		000
Mobile Ticketing	PATH	PAIH	TO AL	No particular sectors and the sector of	HOW SAFE IS HYDROGEN? Like wy furt, transpon o flormroste and read be handed contrally left monte weap, teating in it softer bein conventional parts. • wyledgerin and took. • wyledgerin en rot polube	ZERO EMISSIONS After the relative current powers the box, what mans the hydrogen protons on the obset wild the fuel cell meetitome. These, they containe an engen from the as, forming water
		On the road to protect	S. A. BARRIN)	 Hydrogen is 10 times lighter than six, so if there is sever a lock, hydrogen assignment rapidly – without patieting 	P > ~
Another Section	One giant leap forward in the future of transportation technology. Hydrogen and fuel cell.	our environment!		* •Y ~ Y.		900



When your world revolves around moving people, we believe there's an obligation to improve how this movement affects the world. At the Orange County Transportation Authority (OCTA) we take this mandate seriously and are building a sustainable transportation future. It is an effort that includes testing nextgeneration technologies and fuels such as this Hydrogen Fuel Electric Bus. We are proud to have it on the readients with generative protect our environment. It is part of a very clear path we are taking to provide residents with generence ways to get where they are going.



"Putting this bus on the road is one way we're working to provide residents with greener ways to get where they are going." - Darrell Johnson, OCTA CED

The basics behind fuel cell technology

Unlike buses today, which run on fossil fuels, a hydrogen cell bus is powered by two of Earth's most common basic components (oxygen and hydrogen). A tuel cell combines hydrogen and oxygen to produce electricity, heat, and water. Fuel cells are often compared to batteries. Both convert the energy produced by a chemical reaction into usable electric power. However, the fuel cell will



OCBus.com/H2

Brochure

Website



OCTA BIKE RALLY! May 12, 2016 • 7:30 a.m.

Orange Metrolink Station to OCTA Headquarters



PLEDGE for a chance to win prizes, discount coupons from Jax Bicycle and a new iPad!

ROLL to the rally! Free t-shirts, food and prize drawings at the finish line.







octa.net/BikeMonth



Dump the Pump Week • June 13-17

National Dump the Pump Week honors people like you who leave their cars home and choose public and alternative forms of transportation. It's a win-win for you and the environment! Pledge to help the planet today and win great prizes!







Published by Jacqueline Hernandez [?] · 2 hrs · 🛞

Join OCTA in celebrating Earth Day every day by choosing planet-friendly ways to travel OC by bike, bus, train, carpool or vanpool. When you leave your car at home – even once in a while – we all breathe a little easier.



