

# Procurement Update for the Provision of ACCESS Paratransit Services

# *Background*

ACCESS service currently operated under contract with Veolia Transportation, Inc.

- Subcontracting agreement with American Logistics, Inc. for supplemental taxi service
- Contract began July 2006
- Initial term of 3 years
- 2009 - Contract amended for an additional 3 year term, through June 2012
- 2012 - Extended one additional year to allow evaluation of Transit System Study on ACCESS service

# *Procurement Process*

- Request for Proposals (RFP) 2-1865 released in September 2012
- Pre-proposal meeting and site visit attended by 13 firms
- Three offers received
- Evaluate proposals, interview firms, and request Best and Final Offers from all firms

# *Proposing Firms*

- First Transit  
Cincinnati, Ohio
- MV Transportation, Inc. (MV)  
Dallas, Texas
- Veolia Transportation, Inc. (Veolia)  
Lombard, Illinois

# *Evaluation Committee*

- Community Transportation Services
- Operations Analysis
- Maintenance
- Contracts Administration and Materials Management
- Finance and Administration
- Los Angeles Access Services, Inc.

# *Board-Approved Evaluation Criteria*

- Qualifications of the Firm 20 percent
- Staffing and Project Organization 25 percent
- Work Plan 30 percent
- Cost and Price 25 percent

# Scoring Summary

<b>Evaluation Criteria</b>	<b>MV Transportation</b>	<b>Veolia Transportation</b>	<b>First Transit</b>
Qualifications of the Firm	18.3	19.0	14.7
Staffing and Project Organization	21.3	22.9	17.9
Work Plan	25.5	25.5	21.0
<b>Subtotal</b>	<b>65.1</b>	<b>67.4</b>	<b>53.6</b>
Cost and Price	25.0	22.0	24.6
<b>Grand Total</b>	<b>90.1</b>	<b>89.4</b>	<b>78.2</b>

# Overview of Cost

<b>Firm</b>	<b>4-Year Initial Term</b>	<b>4-Year Cost Difference</b>	<b>8-Year Contract</b>	<b>Overall Cost Difference</b>
MV Transportation	\$156,690,376		\$334,860,969	
First Transit	\$159,023,038	\$2,332,662	\$340,561,144	\$5,700,175
Veolia Transportation	\$175,234,103	\$18,543,727	\$380,865,824	\$46,004,855



## *Overview of Cost (continued)*

- Staff requested information to clarify cost proposals
- Staff reviewed elements that account for cost difference
- MV's cost proposal is fair and reasonable

# *Service Transition*

- Qualifications of the firms
- Use of existing contract staff
- New staff training
- Supplemental service model
- Working with the community

# Conclusion

- MV and Veolia are comparable firms and submitted competitive proposals
- MV currently provides contracted fixed route service for OCTA
- Veolia currently provides ACCESS and supplemental services for OCTA
- Based on Board-approved evaluation criteria, MV received the highest overall score, and therefore recommends the award of the contract to MV

# *Next Steps*

- Transit Committee
  - February 14, 2013
  - March 14, 2013
- OCTA Board
  - February 25, 2013
  - March 25, 2013